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Is Your IFS Implementation Headed for the 50% That Fail?

50% of ERP implementations fail on first attempt. 90% of those failures are people problems, not technology problems. The #1 issue? Users who weren't prepared, weren't confident, weren't supported.

Team Purple • IFS Cloud Training Specialists

Why Most IFS Training Plans Fail

After years in the IFS ecosystem – leading implementations, training users, and rescuing struggling projects – we've identified the patterns. The same training mistakes get repeated. The same gaps appear. The same 50% failure rate persists.

Here are the mistakes we see most often:

- Training is seen as a 'one-time event' rather than a sustained process
- Users are 'shown the system' rather than trained on their actual processes
- Materials are generic, not matched to the client's specific build
- Training happens too early (users forget by go-live) or too late (users panic)
- No one plans for post-go-live support (the critical adoption period)

The result? Users struggle, productivity crashes, workarounds develop, and that expensive IFS investment never delivers ROI.

This checklist is built from real-world experience – not theory. Use it to assess your current training approach and identify gaps before they derail your go-live.

Phase 1: READINESS

6-9 Months Before Go-Live

Strategic Planning

- ☐ Training goals defined and approved by senior leadership
- ☐ Business case for training documented (showing ROI/risk reduction)
- ☐ Training budget allocated and ring-fenced
- ☐ Training ownership assigned (IT/HR/PMO/External)
- ☐ Success metrics defined (adoption rate, time-to-productivity, user satisfaction)

Stakeholder Engagement

- ☐ Stakeholder interviews completed (understand pain points and concerns)
- ☐ Communication plan developed ('what's changing and why' messaging)
- ☐ Change champions/super users identified across all departments
- ☐ User role definitions created (who does what in the new system)

Infrastructure Setup

- ☐ Training environment (non-production) requested and planned
- ☐ Training facilities arranged (rooms, equipment, logistics) or virtual setup confirmed
- ☐ Decision made on training delivery method (onsite/virtual/blended)
- ☐ LMS (Learning Management System) selected if using e-learning



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Skill Gap Analysis

- ☐ Current user capability assessed (ERP experience, technical literacy)
- ☐ Training needs analysis completed by role/department
- ☐ Specific learning objectives defined for each user group

Phase 2: CAPABILITY

3-6 Months Before Go-Live

Material Development

- ☐ Training materials customised to YOUR specific IFS configuration (not generic)
- ☐ Role-based training modules created (Finance, Supply Chain, Manufacturing, etc.)
- ☐ Multiple format materials prepared (presentations, exercises, videos, quick reference guides)
- ☐ Real business scenarios built into training (not just 'click here, click there')
- ☐ Process documentation created (how workflows actually work in practice)

Training Delivery

- ☐ Training schedule created and aligned with implementation timeline
- ☐ Training planned for 8-12 weeks BEFORE go-live (optimal timing)
- ☐ Training environment configured and accessible to users
- ☐ Decision made: train-the-trainer, direct training, or combination
- ☐ Qualified trainers identified/contracted (IFS specialists, not generic IT trainers)

Hands-On Practice

- ☐ Every training session includes practical exercises (not just 'show and tell')
- ☐ Users practice in the actual IFS training environment
- ☐ Real scenarios and test data prepared (mirrors actual business processes)
- ☐ Users have time to practice AFTER training sessions (not just during)

Feedback & Iteration

- ☐ Feedback mechanism established (surveys, feedback forms, open channels)
- ☐ Training materials updated based on user feedback
- ☐ Refresher sessions planned for users who need additional support
- ☐ User confidence assessed pre-go-live (are they actually ready?)

Phase 3: MASTERY

Go-Live to 6 Weeks After

Hypercare Support

- ☐ Floor-walking support scheduled for first 2 weeks post-go-live
- ☐ Helpdesk/support channel established (email, phone, chat, or ticketing system)
- ☐ 'Office hours' scheduled (dedicated time for user questions)
- ☐ Quick response team identified (who handles urgent issues?)



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Adoption Monitoring

- ☐ System usage metrics tracked (who's using what, how often)
- ☐ User satisfaction surveys deployed (week 1, week 2, week 4, week 6)
- ☐ Problem users identified early (who's struggling? who's creating workarounds?)
- ☐ Process compliance checked (are people following the new processes?)

Ongoing Training

- ☐ Refresher sessions scheduled for complex processes
- ☐ Advanced training planned (moving beyond basics once users are comfortable)
- ☐ New joiner training process established
- ☐ Knowledge base/documentation updated based on real-world usage

Continuous Improvement

- ☐ Post-implementation review conducted (what went well? what didn't?)
- ☐ Super user network maintained (ongoing champions for the system)
- ☐ Training ownership transitioned to internal team (if that's the plan)
- ☐ Long-term training strategy documented (how do we sustain this?)



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How Did You Score?

Count your checkmarks across all three phases:

Checkmarks	What Your Score Means
50-60 ✓	Excellent - You're well-prepared. Minor refinements only.
40-49 ✓	Good - Strong foundation, but some gaps to address.
30-39 ✓	Fair - Significant gaps that could impact success. Action needed.
20-29 ✓	At Risk - Major gaps across multiple areas. Urgent attention required.
< 20 ✓	Critical - Implementation likely to fail without immediate intervention.

What to Do Next

If your score revealed gaps (and it probably did – most implementations have them), here's what we recommend:

Option 1: Take the Full Assessment

Request our detailed Training Readiness Assessment (25 questions across 5 dimensions). You'll get a personalized report with specific recommendations.

Email: assessments@cloudreadytraining.com

Option 2: Schedule a Strategy Call

Prefer to talk first? We'd welcome a 30-minute conversation about your specific situation.

What happens on the call:

- We listen to your situation (project stage, challenges, timeline)
- We share relevant experience from similar IFS projects
- We identify your 2-3 biggest training risks
- We discuss what might help – whether that involves us or not

No pitch. No pressure. Just a useful conversation.

Email: hello@cloudreadytraining.com



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About CloudReady Training

We're IFS training specialists. Not generic ERP trainers. Not consultants who 'also do training.' IFS only. Always.

Real Implementation Experience: Founded by project managers who've led major IFS programs. We've been in the war room at 2am before go-live. We know what breaks, what works, what matters.

Our Three-Phase Methodology:

Readiness → Capability → Mastery.

We don't just train users, we transform capability.

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